

**SILIGURI JALPAIGURI DEVELOPMENT AUTHORITY NOTICE INVITING BID FOR SELECTION OF  
PARTNER FOR OPERATION AND MANAGEMENT OF**

## **Inland Container Depot at Siliguri**

**Notice No. 02/10-11/ Pig/ SJDA dated 11.06.2010**

Siliguri is located in the Northern Part of West Bengal with locational advantages and proximity to countries like Nepal, Bangladesh, China, Bhutan and states like Bihar, Sikkim, Assam and other North Eastern states. It is in the midst of region with strong agriculture, horticulture, floriculture base. Tea is one of the major produce of the region which needs to be moved out for either export or domestic markets. With the opening up of Nathu La pass and Fulbari International Check Post trade to China, Bangladesh and Nepal can be increased manifold.

Keeping in view the above facts, Siliguri Jalpaiguri Development Authority is developing a Inland Container Depot (ICD) with funding from ASIDE scheme of Govt. of India. After the development, this ICD will be operated and managed through private sector partnership which will provide an effective linkage to Kolkata and other ports and will establish a nodal transfer / transshipment points in the region. Containerization or cargo to enable multi-modal transport and reduction of handling costs and freight will also be emphasized in this ICD. Facilities like excise payment, customs clearance, container yards, transit sheds, warehouses, railway siding, truck parking, modern cargo handling facilities will also be developed to function this ICD like a Dry Port. The operation and management partner will be allowed to upgrade facilities as per requirement.

Site: An area of 24.5 acre of land has been earmarked near New Jalpaiguri Railway Junction on the outskirts of Siliguri for the ICD.

SJDA invites bids from suitable private / govt. sector entity or a consortium of private / govt. sector entities for operation and management (including upgradation) of the ICD.

### **Eligibility/pre-qualification criteria for prospective applicant agencies:-**

Any private / Govt. sector entity or a consortium of private / Govt. sector entities is said to be eligible to apply, if it complies with all of the following parameters: (i) The applicant or a member of the consortium should have the experience of establishing and managing

similar kind of facilities or should have experience of transfer / transshipment of minimum 1,50,000 M.T. materials per annum into / from multi-modal transport for last 3 years upto 31.03.2009 of which at least 30% should be into / from Railway wagons, (ii) The average annual turnover of the applicant / consortium should be not less than Rs. 30.00 crore for the last three financial years ending with 2008-09.

(iii) The Net Worth of the applicant / consortium should be over Rs. 10.00 crore as on 31.03.2009. (iv) In case of a Consortium, the lead member, whom the members of the consortium would designate as lead member, must hold at least 26 percent in the equity of the entity.

Interested parties shall apply to the Chief Executive Officer, Siliguri Jalpaiguri Development Authority in following address in sealed a envelop containing two separate sealed envelopes one marked as "Envelop 1" containing Technical Bid which includes documentary proof of eligibility / prequalification criteria, technical proposal and concept plan for operation and management (including upgradation) of the site with a demand draft of Rs. 5,00,000.00 in favour of "SILIGURI JALPAIGURI DEVELOPMENT AUTHORITY" payable at Siliguri. The other envelop shall contain Financial Bid marked as "Envelop 2".

SJDA may short list applicants on the basis of the submitted technical bid and eligibility criteria, financial bids of such short listed applicants shall be opened.

**Last date of application:** before 5:00 p.m., 14<sup>th</sup> July, 2010 at SJDA office, Siliguri.

Disclaimer: SJDA reserves the right to withdraw from the whole process or any part thereof, to accept or reject any or all offers at any stage of the process. No financial obligation shall accrue to SJDA or in such an event authority shall not be responsible for non-receipt of correspondence sent by post/e-mail/ fax/ courier.

## ANNEX-I

### General Terms and Conditions

1. The bidder shall submit their financial quote in INR representing the amount they would pay to SJDA as per the following schedule: (a) 40% of the bid amount within 15 days of issue of the award letter by SJDA; (b) 30% of the bid amount within 45 days of issue of award letter by SJDA; and (c) balance 30% of the bid amount within 75 days of issue of award letter by SJDA. The financial bid must be submitted in a sealed cover with the superscription "Financial Bid for operation and management (including upgradation) of Inland Container Depot in Siliguri".
2. The bidder shall bear all costs associated with the preparation and submission of bid.
3. The bidder is advised to visit and examine the site and collect all information that may be necessary for preparation of the bid.
4. If implementation of the revised concept plan involves modification/ addition of any facility that would exist at the site at the time of signing of the Agreement, the same needs to be highlighted and all costs associated with the same will be borne by the selected private partner and SJDA will have no responsibility in that whatsoever, except for SJDA will be responsible for according formal sanction to building plans - be it for infrastructure or superstructure.
5. Validity of the bid will be 180 days from the date fixed for submission of the bids.
6. With a view to ensuring that the successful bidder enters into an Agreement with SJDA within the stipulated date, each applicant bidder will have to furnish a Bid Security of Rs.5,00,000.00 (Rupees five lac) along with the technical bid in the form of Bank Draft drawn in favour of "SJDA", payable at Siliguri.
7. The Bid Security of the unsuccessful bidders after final selection is over will be refunded to them within 90 days of award of the contract. No interest is payable on the Bid Security.
8. The successful bidder will be given the 24.5-acre land on lease for a period of 35 years. The lease is renewable subject to mutual consent and mutually agreed terms and conditions. The lease deed will be executed after SJDA receives all the payments as per the financial quote.
9. In case of failure of the successful bidder to make payment to SJDA as per the agreed/extended deadline, SJDA shall be at liberty to forfeit the Bid Security and 20% of the money already paid to SJDA as penalty. The remaining money will be refunded to the bidder by SJDA without any interest thereon. The bidder will cease to have any right whatsoever on the project land, buildings and facilities.
10. The Agreement between SJDA and the selected private partner shall provide for rights and obligations, events of default and consequences of events of default of both the parties and also include suitable termination clauses.
11. SJDA shall have no objection in allowing the private partner to mortgage the land for securing institutional finance, with the tenure of the borrowed capital not exceeding the limit of the Development and/or lease Agreement

**ANNEX-II**

From:

\_\_\_\_\_  
\_\_\_\_\_

Telephone Number----- Fax Number

e-mail ID-----

To:

The Chief Executive Officer,  
Siliguri Jalpaiguri Development Authority,  
Tenzing Norgay Road, Pradhan Nagar,  
Siliguri-734003.

**Sub: Operation and Management (including upgradation) of Inland Container Depot in  
Siliguri.**

Sir,

With reference to your communication no..... dated , we hereby submit our Technical and Financial Bids for being appointed as your partner for operation and management (including upgradation) of Inland Container Depot at Siliguri over about 24.5 acre of land. Submission of Bids will not devolve any right on us to be considered for selection.

We agree to keep this Bid of ours open for acceptance by SJDA up to 180 days after the last date for submission of Bid and agree not to revoke our Bid at any time during such period. We have thoroughly read the terms and conditions in your advertisement and hereby undertake to accept them and comply with them.

We undertake to sign the Agreement within 30 days of issue of the award letter, in the event of us being selected.

As required, the Bid Security for Rs.5,00,000.00 (Rupees five lac only) has been furnished in envelope in the form of Bank Draft in favour of "SJDA", bearding no. \_\_\_\_\_ dated \_\_\_\_\_ payable at Siliguri,

In the event of our Bid not being accepted by SJDA, the refund of Bid Security shall be made by A/c Payee Cheque/Bank Draft drawn in favour of" ..... ", payable at

Yours faithfully,

Date:

(Name & designation of the person signing with office seal)

**ANNEX-MI**

From:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone Number ----- Fax Number  
e-mail ID -----

To:

Chief Executive Officer,  
Siliguri Jalpaiguri Development Authority,  
Tenzing Norgay Road,  
Pradhan Nagar, Siliguri-734003

**Sub: Financial Bid for Operation and Management (including upgradation) of Inland  
Container Depot in Siliguri.**

Sir,

1. We undertake to pay to SJDA, as per the schedule noted below, an amount of Rs. .... (Rupees ..... ) by bank draft drawn in favour of SJDA and payable at Siliguri per acre of project land involved in operation and management (including upgradation) of the Inland Container Depot at Siliguri over about 24.5 acre of land to be leased to us for a period of 35 years.
2. We undertake to make the above payment as per the following schedule: (a) 40% of the bid amount within 15 days of issue of the award letter by SJDA; (b) 30% of the bid amount within 45 days of issue of the award letter by SJDA; and (c) the balance 30% of the bid amount within 75 days of issue of the award letter by SJDA.

Please note that this offer of ours is net of all costs involved in development and management of the Project and in compliance of the terms and conditions set out in the SJDA communication no. .... dated .....

Yours faithfully,

Date:

(Name & designation of the person signing with office seal)